



Edward E. Jungerman, Jr.
Senior VP, WiMAX Strategic Services

Ed Jungerman, Jr., a.k.a. Ed2, is responsible for a family of CHR services designed to help clients use WiMAX to successfully enter the wireless broadband business and to realize both a high growth rate and high profitability. WiMAX is a unique wireless broadband service platform that enables service providers to offer a full range of enhanced voice, data, video and machine-to-machine services at a lower cost than other alternatives.

Before joining CHR, Mr. Jungerman and his company recognized the revolutionary transformation that WiMAX would stimulate in local and specialized market situations and developed focused business development strategies that existing and potential service providers could use to exploit these opportunities. Because of CHR's unique market position, reputation and service delivery capabilities, Mr. Jungerman combined his assets and resources with CHR to bring this opportunity to CHR clients.

Previously, Mr. Jungerman was Senior VP of Marketing and Business Development at InnerWireless, the market and technology leader in enabling a full range of wireless services and applications in large buildings. He led the creation of a strategy and market development program that achieved leadership in the hospital market. He also led the development of an inexpensive wireless product that locates assets and people in large buildings.

Before InnerWireless, Ed2 was President of Impulse Telecommunications Corporation, a wireless-focused strategy, marketing, technology application, and corporate finance consulting firm that helped more than 90 clients achieve significant competitive advantages.

For example, Impulse helped one client craft a strategy that created the largest public-access Wi-Fi network in the world. Impulse also worked with an ILEC client to develop an IP-based CLEC expansion strategy that encompassed both wired and wireless services for business and residential subscribers.

Impulse worked with dozens of clients, including both ILECs and start-ups, to gain licenses and develop wireless business plans and execution strategies in the explosive growth period following FCC auctions of PCS licenses. A comprehensive \$3,000 PCS strategic insight report was purchased by more than 200 entities to help guide the development of their business. Many also licensed the Wireless Industry Simulation Tool (WIST) for use in detailed business planning focused on their specific geographic coverage areas.

Impulse also sold the internal wireless base station division of a multi-billion dollar telecom company to a venture capital syndicate; this company is now a leading global supplier of WiMAX base stations.

Earlier in his career, Ed2 was Group Vice President of Marketing and Business Development for Nortel Networks, where he had the privilege of guiding system development, launch and market development for the DMS-250 and SL-100 products. These products became the market leading switches in the long distance and large PBX markets respectively.

Mr. Jungerman has served on the Boards of Directors of two publicly traded wireless services companies and a VC-backed wireless products company. He holds a degree in Electrical Engineering from the University of Alabama and has a patent for a service used with wireless networks.